

Middle East Financial Investment Company (MEFIC Capital)

Pillar III Disclosure Report

As on Dec 31, 2016



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1. Introduction & Scope of Application

The Capital Adequacy and Risk Management Report for MEFIC Capital (hereinafter referred as "MEFIC") have been prepared in accordance with disclosure requirements and guidelines with respect to Pillar 3 of the Basel II Accord, as published by the Capital Market Authority (CMA) in December 2012. The purpose of this disclosure is to inform market participants about MEFIC's risk profile, risk management process & systems and capital adequacy.

MEFIC is a Saudi closed joint stock company established under the Regulation for Companies in the Kingdom of Saudi Arabia. The company operates under Commercial Registration No:1010237038 issued in Riyadh on Sha'ban 2, 1428 H(corresponding to August 15, 2007) and ministerial Resolution No.200/K dated Rajab 30, 1428 H(corresponding to August 13, 2007) announcing the formation of the Company.

MEFIC's objectives are to participate in financial security activities, deal as agent and as principal, perform arranging, advisory and custody services for the purpose of administrative procedures related to the investment funds, portfolio management and financial brokerage in accordance with the license No. 06029-37 of the Capital Market Authority, dated Jumad Al Thani 21, 1427 H (corresponding to July 17, 2007). MEFIC is committed to its core principles, which includes considering each investor as partner, open & transparent dealings, treating all stakeholders with integrity, responsible corporate citizenship, empowering its staff and helping clients to make informed investment decisions.

MEFIC's major business lines are:

- Brokerage: MEFIC is a well-known brokerage and trading firm in the Kingdom (ranked #22 in terms of volume traded in 2015) that facilitates investors to buy and sell financial securities using its Brokerage services. MEFIC also provides structured products that could enable clients to achieve optimum returns on their investment.
- Asset Management: MEFIC is one of the leading investment management firms in Saudi Arabia,
 delivering diverse investor centric solutions to its clients. MEFIC serves a diverse clientele
 comprising institutions, family businesses and High Net worth Individuals etc. The asset classes
 under management include Public Equity, Private Equity, Real Estate, Fixed Income and Money
 Market. The total AUM size in FY 2016 exceeded SAR 2, 274 MM spread across ten plus mutual
 funds and Discretionary Portfolios.
- Investment Banking: MEFIC offers value-added financial advisory services to financial
 institutions, corporates, public sector companies, and sovereign wealth funds backed by sound
 financial expertise and knowledge of the local and regional markets. MEFIC's services include
 advisory services on mergers, acquisitions, debt and equity placements, and initial public
 offerings (IPOs), and also provide restructuring and business strategic review services.
- Wealth Management: The Company is one of the most promising Wealth Management service
 providers in the Saudi market which caters to High Net worth Individuals (HNW) and Institutions
 through a broad range of products and services.



1.1 Group Structure

MEFIC's ownership lies with Ahli United Bank, a prominent regional bank based in Bahrain and The Arab Investment Company (TAIC) as well as a group of high net worth individuals and family offices. Below are some of the details about MEFIC's shareholders:

Ahli United Bank

Ahli United Bank (AUB) forms a banking group providing (i) retail banking, (ii) corporate banking, treasury and investment, (iii) private banking and wealth management services and (iv) Sharia'-compliant banking services. AUB has a strong presence across Middle East and North Africa with locations in Bahrain, Kuwait, Oman, Egypt, Iraq, and Libya and in United Kingdom. AUB is the largest bank in Bahrain with total assets of USD 35.77 Bn as of September 2016. Its shareholders include Kuwait, Bahrain and Qatar based government institutions.

• The Arab Investment Company "TAIC"

TAIC was established in 1974 as a Pan-Arab joint stock company. Its shareholders comprise of governments in 17 Arab countries. TAIC has a 15% stake in MEFIC.

Individuals / Family Offices

A group of High Net worth Individuals based out of Saudi Arabia collectively hold 45% stake in MEFIC Capital. These well connected and highly experienced individuals provide the necessary networking capability for MEFIC Capital in Saudi Arabia.

1.2 Material & Legal Impediments

No material or legal impediments as of 31st December 2016.



2. Capital Structure

2.1 Terms & Conditions

No specific terms and conditions are attached to the capital items. The Regulations for Companies in the Kingdom of Saudi Arabia and the Articles of Association, requires a minimum of 10% of the net income for the year to be transferred to the statutory reserve till the reserve reach 50% of the share capital. The company transfers its net income to statutory reserve in accordance with the requirement.

2.2 Capital Base

MEFIC's capital base as of 31st December 2016 is as follows:

Capital Base	2016	2015	
	SAR' 000	SAR' 000	
<u>Tier - 1 Capital</u>			
Paid-up capital	400,000	400,000	
Audited retained earnings	27,659	28,516	
Share premium	-	-	
Reserves (other than revaluation reserves)	8,611	6,940	
Tier-1 capital contribution	-	-	
Deductions from Tier-1 capital (-)	(28,577)	(8,032)	
Total Tier 1 Capital	407,692	427,424	
<u>Tier - 2 Capital</u>			
Subordinated loans	-	-	
Cumulative preference shares	-	-	
Revaluation reserves	-	-	
Other deductions from Tier-2 (-)	-	-	
Deduction to meet Tier-2 capital limit (-)	-	-	
Total Tier 2 Capital	-	-	
TOTAL CAPITAL BASE	407,692	427,424	



3. CAPITAL ADEQUACY

Qualitative and quantitative disclosures with respect to capital adequacy are mentioned below:

3. (a) Qualitative disclosure - Minimum Capital Requirement

MEFIC's capital adequacy ratio stands at a comfortable 1.84x as of 31st December 2016; against the minimum CMA requirement of 1.0x. Thus, the ratio sufficiently covers all material risks of the company. Share capital, statutory reserve and retained earnings are the main sources of Tier I capital and Tier II capital.

3. (b) Qualitative disclosure - Capital Adequacy Assessment

The capital adequacy assessment for current and future business activities is done through the yearly ICAAP process. The ICAAP Report covers the assessment of all material risks; future projected capital required for covering all material risks due to current as well as changes in the risk profile, business objectives and operating environment; capital required under stress scenarios; and associated assessment methods to measure and manage the capital adequacy to ensure ongoing compliance with the guidelines prescribed by CMA. It further involves capital planning and projecting the capital position of the firm over the next three years.

The outcome of the ICAAP analysis is first presented to the Compliance & Risk Committee (RCC) members (wherein MD is the Chairman) as part of the challenge and review process. Wherever refinements are required, they are undertaken and the methodologies, analysis and conclusions are drawn and approved by the RCC members. The Report is then presented to the Board for their approval.

The Internal Audit as per the annual plan independently reviews the governance and capital requirements under Pillar II, based on the ICAAP Report prepared by the firm, and accordingly provide their findings to the Risk Department for their action/modifications.

The pillar I capital ratio calculations for 2016 and previous year 2015 are mentioned below:

	Capital Requirement Calculation	2016	2015
		SAR '000	SAR '000
	Pillar 1 Capital Requirements		
A	Credit Risk	208,212	207,066
В	Market Risk	1,372	1,255
C	Operational Risk	12,182	13,499
D	Total Pillar-I Capital Requirements (A+B+C)	221,766	221,820
E	Total Tier 1 Capital	407,692	427,424
F	Pillar 1 Capital Ratio (E/D)	1.84x	1.93x

3. (c) & (d) Quantitative disclosure - Capital Requirement & Total Capital Ratio

For details please refer to the Appendix II.



4. RISK MANAGEMENT

4.1 General Qualitative Disclosure for Risks - Risk Management & Compliance Function

MEFIC's approach to risk management has been aligned to the organizational objectives submitted to the MEFIC Board. Risk management is an independent function headed by the Head of Risk reporting to the MD with the responsibility for developing adequate risk policies & limits and promoting the risk culture across the organization. It is primarily focused on following lines:

- Management of Market Risks and Credit Risks across active businesses Proprietary Investments, Brokerage, Asset Management & Investment Banking.
- Monitoring MEFIC's performance as per Risk Appetite policy and providing feedback to senior management for possible tightening or enhancing the risk limits.
- 3. Risk Monitoring & Review tools for key risks across all businesses and key support functions.
- 4. Ensuring MEFIC's adherence to the capital adequacy norms of CMA.
- 5. Monitoring Liquidity Risk at Organizational level as well as business unit levels.

Adequate policies and Monitoring procedures are drawn covering the above focus areas. The unit employs efficient and improved tools to manage the risks based on globally accepted best practices. Monitoring tools and its components are subject to ongoing improvement during the course of business.

A robust senior management oversight structure is established through the following committees which are chaired by the MD and meet on a regular basis to perform their responsibilities as summarized below in accordance with the respective charters.

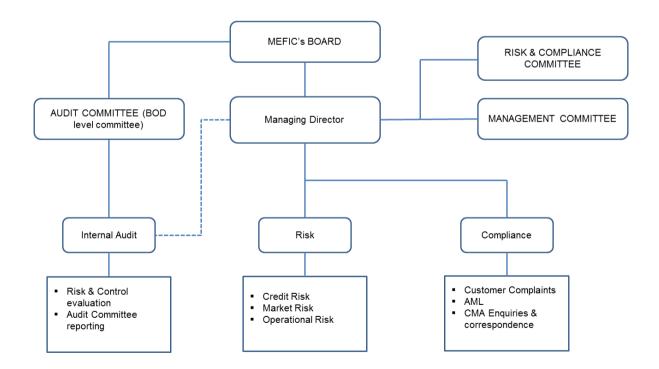
- Risk & Compliance committee (RCC): The Committee's principal activities, responsibilities and authorities include:
 - o Assisting the executive management in the identification and management of risk.
 - Reviewing the internal control policies and the procedures for the identification, assessment, reporting and management of risk.
 - Ensuring compliance with laws and regulations and ensuring that there are effective and efficient procedures for managing, reporting and responding to risks and events.
 - Identifying and assessing risk in new products and/ or in market conditions and formulating the necessary proposals on related risk management policies and procedures.
 - Ensuring that robust stress testing and scenario analysis have been carried out, and that the chosen scenarios are appropriate and relevant to MEFIC's working environment.
 Further, appraising the Board on the capital adequacy level under normal and stressed scenarios.
 - To inform the executive management of any realized or expected material loss for customers that could result in a loss of reputation for MEFIC
 - o Reviewing and approving the Risk Capital requirements for MEFIC.
 - Ensuring that the proposed capital plans meet MEFIC risk appetite.
 - o Reviewing & recommending the ICAAP report for Board approval.



- Management committee (MC): The Management Committee carries out the following functions:
 - Considers policies, objectives and strategies based on other MEFIC committees' recommendations, and presents appropriate recommendations to the MD/Board for final approval.
 - o Formulates strategic plans and disseminates it to the divisions.
 - o Approves business plans and budgets of various departments, units or divisions.
 - Steers and monitors the implementation of existing strategic plans by divisions.
 - Recommends appointments of Consultants / third party resources to conduct any business studies as required by the company.
 - Reviews and discusses any departmental problems, and/or issues related to departmental profitability.
 - Reviews management performance and present appropriate recommendations to the MD/Board for final approval.

Risk Management, Compliance & Internal Audit Organization Structure

Below is the organization structure of Risk Management, Compliance and Internal Audit with major areas of responsibilities in place in the governance unit:





√ Risk Management

Risk unit aims to generate optimum Risk Reward balance for various businesses and for the entire organization. The major functions of Risk unit are:

- Assisting with the planning, designing and implementation of an overall risk management process for the organization
- Support operations with development of risk mitigation strategies
- Monitor and assess the post-period implementation of risk management strategies
- Ownership and maintenance of the risk database related to credit risk, market risk and operational risk
- Risk Review of MEFIC's Business Portfolio-Margin Lending, Fixed Income Fund, Real Estate, Equity Funds, DPMs, Private equity deals etc.
- Liquidity Risk Monitoring at fund level as well as Organization level
- Preparing Quarterly risk report for Risk & Compliance Committee and BoD Review
- Ensure ICAAP process and other regulatory submissions
- Monitoring quantitative risk measures for Investment funds, Margin lending portfolio,
 Liquidity Risk exposures, structured investment products, Real Estate Funds
- Enhance risk metrics and tools to reflect precision in identifying material risks and its controlling action
- Collate and pass learning/experience from specific business units to others.

✓ Compliance & AML

MEFIC is committed to ensuring compliance with all applicable laws and regulations at all times through a robust compliance and Anti Money Laundering (AML) function overseen by Risk & Compliance Committee (RCC). Major responsibilities include:

- Developing and executing a Compliance program to test compliance of internal policies and procedures
- o Reviewing regulatory publications that have impact on the business
- Ensure business processes and practices have been revised to accommodate any new or revised rules
- o Facilitating the implementation of any new regulations
- Drafting and updating compliance manuals for various business functions
- Developing communication tools to raise compliance awareness and help embed compliance into the business culture
- Working with the function heads to identify and correct control and regulatory deficiencies issues together with follow up action and reporting responsibilities
- Assisting in the coordination of regulatory inspections with Legal/Compliance and business management
- Reviewing new products and business processes, and highlighting relevant issues pertaining to compliance, providing appropriate solutions and ensuring that regular checks are made as to the appropriateness of products



- Undertaking specific compliance reviews as and when required, for example reviewing client accounts or individual business units, to ensure compliance with the external regulators and internal policies and procedures
- Providing regulatory training to the line managers and business in general on a range of topics, for example money laundering
- o Reviewing and approving all financial promotional literature.

Compliance processes further includes monitoring of covered persons, strict adherence to ethical standards, regular compliance & AML training & timely implementation of CMA regulations /circulars. Compliance manual together with major policy documents including Market Surveillance and AML, Customer Care Policy, AML/CTF Manual, Employee Trading Policy (ETP) etc., govern the Compliance function.

✓ Internal Audit Function

Internal Audit at MEFIC reports functionally to the Audit Committee of the Board and administratively to the Managing Director. The Internal Audit function at MEFIC is both independent and objective; it is empowered by its approved Internal Audit Charter in the discharge of its responsibilities which include:

- o Formulating and implementing a risk based annual audit plan.
- Identifying and assessing the potential risks to MEFIC operations and whether such risks have been satisfactorily mitigated by management
- Reviewing the adequacy and effectiveness of governance, internal control, and risk management systems.
- Assessing, evaluating and promoting compliance to internal MEFIC policies & procedures.
- o Reviewing MEFIC's compliance with applicable laws and regulations.
- Serving in an advisory capacity as required by management while maintaining required independence.
- Maintaining effective communication channels with the Company various departments and understanding their current activities.
- Continuous follow up on the implementation of corrective action plans agreed with management to resolve Internal Audit findings.
- Serve as Audit Committee Secretary and discharge responsibilities in accordance with the Audit Committee Charter.



4.1.1 General Qualitative Disclosure for Credit Risk

Risk management objective, policies, strategies and process for credit risk are described below:

i) Strategies and Process for Risk management	 Following strategies and processes are in place for the management of credit risk: Review of all major investment proposals by Risk management, Legal and Compliance to ensure conformity with the fund's terms & conditions and the product program. Due diligence of securities and investments for trade execution. Due diligence of custodians to check their ability to deliver the required services in terms of technology, systems and financial strength. Stringent risk assessment for Counterparties (CP) selection and limit allocation for investments. (please refer to section 4.4 for more details) Ascertaining the customer credit worthiness, suitability and risk based customer categorization and collateral requirements for the margin lending business. 		
ii) Structure and organization of Risk and Compliance function	Organization structure of Risk and Compliance function is provided in section 4.1		
iii) Scope and nature of risk reporting and measurement systems	 The scope and nature of risk reporting and measurement system regarding credit risk are provided below: Real time monitoring by risk management of all counterparties limits for placements, brokerage and investments. Daily review of the margin lending portfolio by Risk management as per the margin lending policy. Monitoring of collateral coverage and margin call triggers for margin lending customers by the risk management. All credit exposures are captured in the company's systems and required reports are generated as and when needed. Limit monitoring for the proprietary investments and monthly reporting to the Risk & Compliance Committee as well as quarterly reporting to the board. 		
iv) Policies/guidelines for hedging	Risk management is responsible for highlighting any breach to the set limits to the MD so that prompt remedial action is taken. Credit risks, in general are thus mitigated through approved risk policies and product programs for all activities and products. Company does not use any specific hedging techniques for credit risks.		



4.1.2 General Qualitative Disclosure for Market Risk

Risk management objective, policies, strategies and process for market risk are explained below:

i) Strategies and Process for Risk management	 Following strategies and processes are in place in the company for the management of market risk in its business units: Proprietary policy manual provides rules regarding portfolio/investment limits Geographical, Single and sector limits are fixed as a proportion to firm's equity Investment due diligence records all relevant risks, their mitigates, limits and risk control processes for principal investment, brokerage business, asset management and Investment Banking. Underwriting Credit Program lays down policies to mitigate and prudently manage the market risk emanating from equity & debt underwriting risk. Board approval for all investment banking deals and M&A transactions. Different risk measures used for the investments across different asset classes: Value-at-risk for listed securities, sensitivity of interest rates, investment ratings etc. Board approval is required along with Management Committee for all product launches. 			
ii) Structure and organization of Risk and Compliance function	Organization structure of Risk and Compliance function is provided in section 4.1			
iii) Scope and nature of risk reporting and measurement systems	 The scope and nature of risk reporting and measurement system regarding credit risk are provided below: Limits monitoring for proprietary investments, mutual funds based on policy defined limits by the risk management Deal exit memo is prepared and submitted to the board which includes investment details, cost and selling prices of investment and expected profit/loss on exit. Regular review of real estate funds performance, valuation and market conditions by Risk & Compliance Committee. Regular review of funds & DPM performance and peer benchmarking and reporting to the board. 			
iv) Policies/guidelines for hedging	Market risks, in general are mitigated through approved risk policies and product programs for all activities and products. Company does not use any specific hedging techniques for managing market risks.			



4.1.3 General Qualitative Disclosure for Operational Risk

Risk management objective, policies, strategies and process for operational risk are explained below:

i) Strategies and Process for Risk management	 Following strategies and processes are in place in the company for the management of operational risk in its business units: OpR Incident Management and coordination for their resolution. Develop and Implement operational risk policies and processes. Maintain OpR Loss records and Root Cause analysis for major incidents. Reviewing third party/outsourcing contracts, services and major change requests Business Continuity Management Create Operational risk awareness across the organization. Ensuring Risk Control Self-Assessment is implemented. Ensuring Product program is reviewed in terms of capturing and addressing key risks. Ensuring any amendment or enhancement in the product program is mandatorily reviewed by Risk management and risk recommendation is being provided to the approving authority Ensuring product risk is managed as per last approved Program. Head of Risk Management shall ensure that key procedures are adhered internally. Key Risk Indicators Training and Awareness in coordination with Internal Audit & Information Security functions Strict adherence to ethical standards, regular compliance & AML training & timely implementation of CMA regulations /circulars.
ii) Structure and organization of Risk and Compliance function	Organization structure of Risk and Compliance function is provided in section 4.1
iii) Scope and nature of risk reporting and measurement systems	 The scope and nature of risk reporting and measurement system regarding operational risk are provided below: Risk Management is responsible for managing the quarterly Risk Control Self-Assessment (RCSA) in coordination with the Internal Audit Function; monitoring corrective action plans, ensuring policy & regulatory compliance, Information Security unit to ensure Tadawul compliance, BCP testing and DR testing Fraud investigations, customer complaints review, continuity of business plans and FATCA review is managed by the compliance unit. All governance related issues are collectively discussed at the Risk & Compliance Committee meeting which is chaired by the MD and which meets on a monthly basis. Monitoring of internal audit issues and RCSA issues by risk management/Internal Audit with quarterly review by the Audit Committee (a BoD level committee)
iv) Policies/guidelines for hedging	Operational risk is mitigated through well-established Operational risk policy and a robust system for capturing, reporting and controlling of operational losses.



4.2 Credit Risk Disclosure

Qualitative and quantitative disclosures regarding credit risk are provided below.

Definition of past due claims and impaired liabilities	Past due item shall refer to an exposure where, interest or principal are more than 90 days past due, calculated from the original agreed payment date.				
Approaches adopted to determine impairments and specific provision	Impairment and specific provision finance team based on the inform of the investment, ageing report,	nation available viz	, Financial statements		
Names of credit rating agencies	S&P/Moody's rating was used wit	h no change durin	g the period.		
Type of exposure classes	Placements with domestic and In	ternational Banks.			
Mapping between the credit rating from each CRA	Not applicable as the credit ration the Annex 11 & 12 of the prudent		of those mentioned in		
Quantitative disclosure: Total gross credit risk exposure	Gross credit exposure and average 2016 by various types of credit ex				
Amount of impaired exposures and past due exposures provided separately	No amount of impaired exposures	No amount of impaired exposures and past due exposures are in place.			
Amount of impairments and specific provisions	Amount of impairments and spec as under: Description Provision on receivables and advances Impairment losses on investments	2016 - 1,640	(\$AR'000) 2015 (9,778) 1,234		
	Changes for impairment and spo	1,640	(8,544)		
	are as under:	Como provisions id	(SAR'000)		
	Description	2016	2015		
Changes for impairments and	Provision on receivables and advances	-	(21,357)		
specific provisions during the period	Impairment losses on investments	406	(2,468)		
	Total	406	(23,825)		



	Geographic distribution of credit risk exposure for FY 2016 and 2015 is as under:			
	Countries	2016	2015	
Geographic distribution of credit risk exposures	Kingdom of Saudi Arabia	95.97%	94.32%	
or credit risk exposures	State of Kuwait	0.54%	2.02%	
	Kingdom of Bahrain	3.18%	3.20%	
	United Kingdom	0.30%	0.42%	
	Egypt - 0.04%]	
Residual contractual maturity breakdown of credit risk exposure	No exposure with contractual maturity as of 31 st Dec 2016			
				(SAR'000
Decenciliation report	Description	2016	2015	Total
Reconciliation report for changes in	Provision on receivables and advances	21,357	(21,357)	-
impairment	Impairment losses on investments	406	(2,468)	1,639
	Total	21,763	(23,825)	1,639
Exposure amounts before and after credit risk protection	Please refer to the Appendix IV.			

4.3 Credit Risk Mitigation Exposure

Qualitative and quantitative disclosures regarding credit risk mitigation are provided below:

Discussion of policies for securing collateral The Company mitigates the margin lending risk by ensuring financing facility is properly collateralized on a daily basis, accept highly liquid forms of non-cash collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral, and only entering into financing facility is properly collateral.			
Off-balance sheet netting	Not applicable.		
Policies and process for collateral valuation	As mentioned above, LVR sheet is maintained and reviewed on a quarterly basis using risk related parameters and the customers are notified for any change in LVR. Collateral shares are marked to market daily based on Tadawul closing and a report is generated by operations highlighted customer's coverage ratios. Margin calls are initiated when coverage falls below the thresholds' level. Customer is allowed a period to adjust his position or bring cash and action is taken when the coverage reaches the liquidation trigger.		
Description of the most important types of collateral	All collateral have the same criteria thus this is not applicable in our case.		
Important types of guarantor and credit derivative counterparties	Not applicable.		



Market or credit risk concentration within the credit risk mitigation	based on concentration of portfolio. Investments limits are set to ensure that all proprietary investment remains within sectorial, geographical and single investment limits	
Quantitative disclosure	Please refer to the Appendix V.	

4.4 Counterparty Credit Risk (CCR) and Off-Balance Sheet Disclosure

Qualitative and quantitative disclosures regarding Counterparty Credit Risk (CCR) are provided below:

Internal Capital and credit limits for CCR exposures	Not applicable as of 31 st Dec 2016	
Policies for securing collateral and establishing credit reserve	Not applicable as of 31 st Dec 2016	
Wrong-way risk exposures	Not applicable	
Methodology used to calculate the risk exposure amount for CCR	Capital requirement is computed as per the standardized approach using the credit quality steps and credit rating of the counterparty. This guideline is as per the CMA prudential rules.	
Collateral required in case of a downgrade in the AP's credit rating	Not applicable.	
Quantitative disclosure: Derivative Transaction	Not applicable as of 31 st Dec 2016	

4.5 Market Risk Disclosure

Qualitative and quantitative disclosures regarding Market Risk are provided below:

General Disclosure	MEFIC's market risk exposure constitutes of proprietary investments in equities, money market and mutual funds which also include FX risks on investments denominated in foreign currencies.				
					(SAR'000)
		2016		2015	
Quantitative disclosure: Trading book business	Particulars	Balance Sheet Exposure	Capital Requirement	Balance Sheet Exposure	Capital Requirement
	Equity price risks	5,092	815	1,830	329
	Foreign exchange rate risks	18,840	557	33,829	926
	Total Market Risk Exposures	23,932	1,372	35,659	1,255



4.6 Operational Risk Disclosure

Qualitative and quantitative disclosures regarding Operational Risk are provided below:

General Disclosure	 Few highlights of the operational risk process in the company are: OpR Incident Management and coordination for their resolution. Develop and Implement operational risk policies and processes. Maintain OpR Loss records and Root Cause analysis for major incidents. Reviewing third party/outsourcing contracts, services and major change requests Business Continuity Management Create Operational risk awareness across the organization. Ensuring Risk Control Self-Assessment is implemented. Ensuring product risk is managed as per last approved Program. Head of Risk Management shall ensure that key procedures are adhered internally. Key Risk Indicators Training and Awareness Strict adherence to ethical standards, regular compliance & AML training & timely implementation of CMA regulations /circulars. We have explained it in detail in 4.1.3. The Operational Risk capital charge is computed as higher of the following 							
Approach adopted for operational risk capital assessment	two approaches. 1) Basic Indicator average operating years. 2) Expenditure Basic on overhead expenditure.	Approach: 15% caping Income for the presed Approach: 25% censes except extraordithe most recent audite	oital charge is vious three au capital charge is nary expenses	calculated on dited financial scalculated (such as				
				(SAR'000)				
	Particulars	Methodology	2016	2015				
Quantitative disclosure: Summary of Operational risk	1. Basic Indicator Approach	Capital charge of 15% on average operating income of previous 3 audited financial years	11,163	13,499				
Operational risk capital requirement	2. Expenditure Based Approach	Capital charge of 25% on previous year's audited overhead expenses	12,182	8,936				
	Operational Risk charge for 2016	Max. of the above	12,182	13,499				



4.7 Liquidity Risk Disclosure

Qualitative and Quantitative disclosures regarding Liquidity Risk are provided below:

Strategies and guidelines for liquidity risk management	 are placed as deposits in local banks and invested in local funds. These are considered semi liquid and can be withdrawn to meet liquidity requirements. Liquidity of various mutual funds managed by fund managers are maintained as per the liquidity policies set out in the fund product program. Each fund maintains sufficient liquidity to meet redemptions under normal and pressured conditions. It is the company's policy to maintain sufficient liquidity to meet operational and business requirements at all time. Daily liquidity is managed by finance in coordination with the businesses and reviewed by the MD as and when required. Additional funding needs for any new product or investment is planned ahead by clearly stipulating the funding amount, source, and timing and expected funding costs in product proposals /programs. Risk Management is responsible for developing adequate policies and limits for enterprise-wide liquidity risk management. Liquidity ratios and Maturity Gap Analysis is used for monitoring the liquidity risk. Reports are submitted to the Risk & Compliance Committee as well as the board highlighting the level of liquidity in the balance sheet. 									
04	highlighting the level of liquidity in the balance sheet. Stress testing is done for mutual funds or balance sheet on a need basis by the Risk management in coordination with finance and asset managers using realistic and plausible scenarios. The objective is to assess that funds and proprietary position is sufficiently liquid to withstand abnormal redemptions under stressed conditions without any external funding.									
Stress test	proprietary position is under stressed condition	ns without a	any externa	l funding.						
Stress test	proprietary position is under stressed condition Provided below are son 2015 which reflect the s	ns without and out of the liquidical outputs.	any externa uidity ratio ity profile of	I funding. as at 31st December 2016, and the company. (In %)						
Stress test	proprietary position is under stressed condition Provided below are son	ns without and of the liq	any externa Juidity ratio	I funding. as at 31st December 2016, and the company. (In %) Inference						
Stress test	proprietary position is under stressed condition Provided below are son 2015 which reflect the s	ns without and out of the liquidical outputs.	any externa uidity ratio ity profile of	I funding. as at 31st December 2016, and the company. (In %)						
	proprietary position is under stressed condition Provided below are son 2015 which reflect the s Indicators Liquid assets / Total	ns without a ne of the liquound liquidi	any externa juidity ratio ity profile of 2015	I funding. as at 31st December 2016, and the company. (In %) Inference This reflects the cushion/comfort level in meeting its short-term liabilities						
Quantitative disclosures: Liquidity Position	proprietary position is under stressed condition Provided below are son 2015 which reflect the s Indicators Liquid assets / Total Assets Illiquid +Long term investments/Total	ns without a ne of the liquound liquidi 2016 11%	any externa juidity ratio ity profile of 2015 28%	I funding. as at 31st December 2016, and the company. (In %) Inference This reflects the cushion/comfort level in meeting its short-term liabilities and fixed cost payment This ensures long-term sustainable returns on asset and provides stabilization of						



Appendices



App I: Illustrative Disclosure on Capital Base

Disclosure on Capital base as of 31st Dec 2016:

Capital Base	2016	2015
	SAR' 000	SAR' 000
<u>Tier - 1 Capital</u>		
Paid-up capital	400,000	400,000
Audited retained earnings	27,659	28,516
Share premium	-	-
Reserves (other than revaluation reserves)	8,611	6,940
Tier-1 capital contribution	-	-
Deductions from Tier-1 capital (-)	(28,577)	(8,032)
Total Tier 1 Capital	407,692	427,424
Tier - 2 Capital	_	
Subordinated loans	-	-
Cumulative preference shares	-	-
Revaluation reserves	-	-
Other deductions from Tier-2 (-)	-	-
Deduction to meet Tier-2 capital limit (-)	-	-
Total Tier 2 Capital	-	-
TOTAL CAPITAL BASE	407,692	427,424



APP II: ILLUSTRATIVE DISCLOSURE ON CAPITAL ADEQUACY

Disclosure on Capital Adequacy as of 31st Dec 2016:

Disclosure on Capital Adequacy as of 3.	T DCC 201	.			
Exposure Class	Exposures before CRM SAR '000		Net Exposures after CRM SAR '000	Risk Weighted Assets SR '000	Capital Requirement SAR '000
<u>Credit Risk</u>					
On-balance Sheet Exposures					
Governments and Central Banks		-	-	-	-
Authorised Persons and Banks		44,906	44,906	10,101	1,414
Corporates		3,249	3,249	23,201	3,248
Retail		-	-	-	-
Investments		343,517	343,517	971,693	136,037
Securitisation		-	-	-	-
Margin Financing		11,999	11,999	18,122	2,537
Other Assets		13,448	13,448	59,595	8,343
Total On-Balance sheet Exposures		417,120	417,120	1,082,711	151,580
Off-balance Sheet Exposures					
OTC/Credit Derivatives		-	-	-	-
Repurchase agreements		-	-	-	-
Securities borrowing/lending		-	-	-	-
Commitments		-	-	-	-
Other off-balance sheet exposures		17,974	8,987	64,166	8,983
Total Off-Balance sheet Exposures		17,974	8,987	64,166	8,983
Total On and Off-Balance sheet Exposures		435,094	426,107	1,146,877	160,563
Prohibited Exposure Risk Requirement		184,134	82,211	340,354	47,650
Total Credit Risk Exposures		250,960	508,318	1,487,231	208,212
	Lang				
Market Risk	Long Position	Short Position			
	POSITION	SHOLL POSITION		1	
Interest rate risks Equity price risks	5,092	-			815
Risks related to investment funds	3,092	-			915
Securitisation/resecuritisation positions	_	-			-
·	_	-			-
Excess exposure risks Settlement risks and counterparty risks	_	-			-
	10.040	-			-
Foreign exchange rate risks	18,840	-			557
Commodities risks	22.022	-			1 272
Total Market Risk Exposures	23,932				1,372
<u>Operational Risk</u>					12,182
Minimum Capital Requirements					221,766
s 1 ((5 5 11))					107.000
Surplus/(Deficit) in capital					185,926
Total Capital ratio (time)					1.84



Disclosure on Capital Adequacy as of 31st Dec 2015:

Exposure Class	-	before CRM '000	Net Exposures after CRM SAR '000	Risk Weighted Assets SR '000	Capital Requirement SAR '000
<u>Credit Risk</u>					
On-balance Sheet Exposures					
Governments and Central Banks		-	-	-	-
Authorised Persons and Banks		49,078	49,078	10,572	1,480
Corporates		3,424	3,424	24,447	3,423
Retail		-	-	-	-
Investments		332,532	332,532	926,266	129,677
Securitisation		-	-	-	-
Margin Financing		43,299	43,299	64,948	9,093
Other Assets		13,351	13,351	58,063	8,129
Total On-Balance sheet Exposures		441,684	441,684	1,084,296	151,801
Off-balance Sheet Exposures					
OTC/Credit Derivatives		-	-	-	-
Repurchase agreements		-	-	-	-
Securities borrowing/lending		-	-	-	-
Commitments		-	-	-	-
Other off-balance sheet exposures		17,974	8,987	64,166	8,983
Total Off-Balance sheet Exposures		17,974	8,987	64,166	8,983
Total On and Off-Balance sheet Exposures		459,658	450,671	1,148,462	160,785
Prohibited Exposure Risk Requirement					46,281
Total Credit Risk Exposures		459,658	450,671	1,148,462	207,066
	Long				
Market Risk	Position	Short Position			
Interest rate risks	-	-			-
Equity price risks	1,830	-			329
Risks related to investment funds	-	-			-
Securitisation/resecuritisation positions	-	-			-
Excess exposure risks	-	-			-
Settlement risks and counterparty risks	-	-			-
Foreign exchange rate risks	33,829	-			926
Commodities risks	-	-			-
Total Market Risk Exposures	35,660	-			1,255
0 11 18:1					40.100
<u>Operational Risk</u>					13,499
Minimum Capital Requirements					221,820
Surplus/(Deficit) in capital					205,604
Total Capital ratio (time)					1.93
					2.55

APP III: ILLUSTRATIVE DISCLOSURE ON CREDIT RISK'S RISK WEIGHT

DISCLOSURE ON CREDIT RISK'S RISK WEIGHT AS OF 31ST DEC 2016:

		BKS RISK WEIG			Exposu	ıres after ne	tting and	credit risk mit	igation				
Risk Weights	Governments and central banks	Administrative bodies and NPO	Authorised persons and banks	Margin Financing	Corporates	Retail	Past due items	Investments	Securitisation	Other assets	Off-balance sheet commitments	Total Exposure after netting and Credit Risk Mitigation	Total Risk Weighted Assets
0%										20		20	-
20%			43,568									43,568	8,714
50%												-	-
100%			1,180									1,180	1,180
150%			138	11,917				52,151				64,206	96,309
200%												-	-
300%				82		3,143		275,772		5,655		284,652	853,957
400%								11,823				11,823	47,294
500%								3,771				3,771	18,857
714% (include prohibited exposure)					3,249			47,650		4,650	8,987	64,536	460,922
Average Risk Weight			23%	151%	714%	300%		335%		486%	714%	473,757	1,487,231
Deduction from Capital Base			1,414	2,537	3,248	1,320	-	183,687	-	7,023	8,983		208,212



DISCLOSURE ON CREDIT RISK'S RISK WEIGHT AS OF 31ST DEC 2015:

					Exposi	ıres after ne	etting and	credit risk mit	igation				
Risk Weights	Governments and central banks	Administrative bodies and NPO	Authorised persons and banks	Margin Financing	Corporates	Retail	Past due items	Investments	Securitisation	Other assets	Off-balance sheet commitments	Total Exposure after netting and Credit Risk Mitigation	Total Risk Weighted Assets
0%										15		15	-
20%			48,114									48,114	9,623
50%												-	-
100%			950									950	950
150%				43,299				63,543				106,842	160,263
200%												-	-
300%						553		251,081		8,448		260,083	780,248
400%								11,829				11,829	47,318
500%								6,078				6,078	30,389
714% (include prohibited exposure)					3,424			46,281		4,350	8,987	63,042	450,251
Average Risk Weight			22%	150%	714%	300%		332%		440%	714%	496,952	1,479,041
Deduction from Capital Base			1,480	9,093	3,423	232	-	175,958	-	7,896	8,983		207,066



APP IV: ILLUSTRATIVE DISCLOSURE ON CREDIT RISK'S RATED EXPOSURE

DISCLOSURE ON CREDIT RISK'S RATED EXPOSURE AS OF 31ST DEC 2016:

			Lo	ng term Ratings o	f counterparties			
	Credit quality step	1	2	3	4	5	6	Unrated
Exposure Class	S&P	AAA TO AA-	A+ TO A-	BBB+ TO BBB-	BB+ TO BB-	B+ TO B-	CCC+ and below	Unrated
Exposure Class	Fitch	AAA TO AA-	A+ TO A-	BBB+ TO BBB-	BB+ TO BB-	B+ TO B-	CCC+ and below	Unrated
	Moody's	Aaa TO Aa3	A1TO A3	Baa1 TO Baa3	Ba1 TO Ba3	B1 TO B3	Caa1 and below	Unrated
	Capital Intelligence	AAA	AA TO A	BBB	BB	В	C and below	Unrated
On and Off-balance-sheet Exposures								
Governments and Central Banks	-	-	-	-	-	-	-	-
Authorised Persons and Banks	44,886	43,568	-	1,180	-	-	-	138
Corporates	3,249	-	-	-	-	-	-	3,249
Retail	3,143	-	-	-	-	-	-	3,143
Investments	344,351	-	-	-	-	-	-	344,351
Securitisation	-	-	-	-	-	-	-	-
Margin Financing	11,999	-	-	-	-	-	-	11,999
Other Assets	10,325	-	-	-	-	-	-	10,325
Total	417,954	43,568	-	1,180	-	-	-	373,206

		Sh	ort term Ratings o	of counterparties		
	Credit quality step	1	2	3	4	Unrated
Exposure Class	S & P	A-1+, A-1	A-2	A-3	Below A-3	Unrated
Exposure Class	Fitch	F1+, F1	F2	F3	Below F3	Unrated
	Moody's	P-1	P-2	P-3	Not Prime	Unrated
	Capital Intelligence	A1	A2	A3	Below A3	Unrated
On and Off-balance-sheet Exposures						
Governments and Central Banks						
Authorised Persons and Banks						
Corporates						
Retail						
Investments						
Securitisation						
Margin Financing						
Other Assets						
Total		•				



DISCLOSURE ON CREDIT RISK'S RATED EXPOSURE AS OF 31ST DEC 2015:

			Lo	ng term Ratings o	f counterparties			
	Credit quality step	1	2	3	4	5	6	Unrated
Exposure Class	S&P	AAA TO AA-	A+ TO A-	BBB+ TO BBB-	BB+ TO BB-	B+ TO B-	CCC+ and below	Unrated
Exposure Class	Fitch	AAA TO AA-	A+ TO A-	BBB+ TO BBB-	BB+TO BB-	B+ TO B-	CCC+ and below	Unrated
	Moody's	Aaa TO Aa3	A1 TO A3	Baa1 TO Baa3	Ba1 TO Ba3	B1 TO B3	Caa1 and below	Unrated
	Capital Intelligence	AAA	AA TO A	BBB	BB	В	C and below	Unrated
On and Off-balance-sheet Exposures				000000000000000000000000000000000000000				
Governments and Central Banks								
Authorised Persons and Banks		48,114		950				
Corporates								3,424
Retail								553
Investments								378,813
Securitisation								-
Margin Financing				***************************************	Table 1			43,299
Other Assets								12,813
Total	487,965	48,114	ı	950	-	-	-	438,902

		Short term Ratings of counterparties									
	Credit quality step	1	2	3	4	Unrated					
Exposure Class	S & P	A-1+, A-1	A-2	A-3	Below A-3	Unrated					
Exposure class	Fitch	F1+, F1	F2	F3	Below F3	Unrated					
	Moody's	P-1	P-2	P-3	Not Prime	Unrated					
	Capital Intelligence	A1	A2	A3	Below A3	Unrated					
On and Off-balance-sheet Exposures											
Governments and Central Banks											
Authorised Persons and Banks											
Corporates											
Retail											
Investments											
Securitisation											
Margin Financing											
Other Assets											
Total											



APP V: ILLUSTRATIVE DISCLOSURE ON CREDIT RISK MITIGATION (CRM)

DISCLOSURE ON CREDIT RISK MITIGATION (CRM) AS OF 31ST DEC 2016:

Exposure Class	Exposures before CRM	Exposures covered by Guarantees/ Credit derivatives	Exposures covered by Financial Collateral	Exposures covered by Netting Agreement	Exposures covered by other eligible collaterals	Exposures after CRM
<u>Credit Risk</u>						
On-balance Sheet Exposures						
Governments and Central Banks						
Authorised Persons and Banks	44,886	-	-	-	-	44,886
Corporates	3,249	-	-	-	-	3,249
Retail	3,143	-	-	-	-	3,143
Investments	343,517	-	-	-	-	343,517
Securitisation	-	-	-	-	-	-
Margin Financing	11,999	-	-	-	11,999	11,999
Other Assets	10,325	-	-	-	-	10,325
Total On-Balance sheet Exposures	417,120	1	-	-	11,999	417,120
Off-balance Sheet Exposures						
OTC/Credit Derivatives	-	-	-	-	-	-
Exposure in the form of repurchase agreements	-	-	-	-	-	-
Exposure in the form of securities lending	-	-	-	-	-	-
Exposure in the form of commitments	-	-	-	-	-	-
*Other Off-Balance sheet Exposures	8,987	-	-	-	-	8,987
Total Off-Balance sheet Exposures	8,987	-	-	-	-	8,987
Total On and Off-Balance sheet Exposures	426,107	-	-	-	11,999	426,107



DISCLOSURE ON CREDIT RISK MITIGATION (CRM) AS OF 31ST DEC 2015:

Exposure Class	Exposures before CRM	Exposures covered by Guarantees/ Credit derivatives	Exposures covered by Financial Collateral	Exposures covered by Netting Agreement	Exposures covered by other eligible collaterals	Exposures after CRM
<u>Credit Risk</u>						
On-balance Sheet Exposures						
Governments and Central Banks						
Authorised Persons and Banks	49,063	-	-	-	-	49,063
Corporates	3,424	-	-	-	-	3,424
Retail	553	-	-	-	-	553
Investments	378,813	-	-	-	-	378,813
Securitisation	-	-	-	-	-	-
Margin Financing	43,299	-	-	-	43,299	43,299
Other Assets	12,813	-	-	-	-	12,813
Total On-Balance sheet Exposures	487,965	-	-	-	43,299	487,965
Off-balance Sheet Exposures						
OTC/Credit Derivatives	-	-	-	-	-	-
Exposure in the form of repurchase agreements	-	-	-	-	-	-
Exposure in the form of securities lending	-	-	-	-	-	-
Exposure in the form of commitments	-	-	-	-	-	-
*Other Off-Balance sheet Exposures	8,987	-	-	-	-	8,987
Total Off-Balance sheet Exposures	8,987	-	-	-	-	8,987
Total On and Off-Balance sheet Exposures	496,952	-	-	-	43,299	496,952

^{*} Refer to Chapter 2 of Annex 3.